

# Association of Sea Pines Plantation Property Owners, Inc., and The Advisory Board DBA Sea Pines Property Owners Association (Sea Pines POA) Board of Directors Meeting

Videoconference and YouTube Stream Thursday, November 11, 3:30 p.m. Executive Session, 3:00 p.m.

### Agenda

1.	Call to Order	Scanlon
2.	Establishment of Quorum	Thomson
3.	Executive Session  a. Approval – Board of Directors Call to Executive Session *  b. Contracts, Legal	Scanlon
4.	Board Meeting Reconvenes	Scanlon
5.	Ratify Approval – Board of Directors Meeting Minutes, September 23, 2021	*Thomson
6.	President Remarks	Scanlon
7.	Financial Update	Todd
8.	ASPPPO Updates  a. Communications/Website  b. Membership Committee  c. Covenant Reform Task Force  d. Joint CSA/ASPPPO Land Use Management Committee (LUMC)  e. CSA Short Term Rental Committee  f. Architectural Review Board (ARB)	Thomson Stevens Crunkleton Guazzo Ellis Stevens
9.	<u>Unfinished Business</u>	
10.	New Business a. Sea Pines POA Hats, etc.	Scanlon
11.	Adjournment	

Recess – Five Minute
Q & A Session – Questions from the Community



## Reference Material Attachments

- o ASPPPO/Sea Pines POA Board of Directors Meeting Minutes, September 23, 2021
- o ARB Density Report, October 29, 2021
- o LUMC Status Report, October 29, 2021

#### Association of Sea Pines Plantation Property Owners, Inc., and The Advisory Board

#### **Board of Directors Meeting**

Thursday, September 23, 2021, 9:00 a.m.

#### Call to Order

The meeting was called to order by Paula Scanlon, President, at 9:07 a.m. EST.

#### **Establishment of Quorum**

Quorum was met.

#### **Board Members present**

Paula Scanlon, President; David Ellis, Vice President; Greg Thomson, Secretary; Grover Todd, Treasurer; Barry Barth, Director; Paul Crunkleton, Director; Dana Guazzo, Director; Bill Johnson, Director and Lee Stevens, Director

#### **IMC Resort Services representatives**

Kathleen Smith, Administrative Executive, Jaclyn Phillips, IMC VP of Administrative Services, Brian Simpson, IMC Director of Accounting

#### **Executive Session**

**Approval – Board of Directors Call to Executive Session –** A motion was made by Greg Thomson, to support the resolution, "Approval – Board of Directors Call to Executive Session". The motion was seconded and unanimously carried:

"RESOLVED, Association of Sea Pines Plantation Property Owners, Inc. and The Advisory Board, approved the Board of Directors call to Executive Session".

<u>Board Meeting Reconvenes</u> – The Board of Directors reconvened at 9:00 a.m. There was no action taken.

#### Ratify Approval – Board of Directors Meeting Minutes, May 20, 2021

A motion was made by Greg, to support the resolution, "Ratify Approval – Board of Directors Meeting Minutes, May 20, 2021. The motion was seconded and unanimously carried:

"RESOLVED, Association of Sea Pines Plantation Property Owners, Inc., Board of Directors and The Advisory Board, ratified approval of the Board of Directors Meeting Minutes, May 20, 2021, as finalized by email".

#### **President Remarks** – President Scanlon

- Paula commented on the loss of Peter Vairo, who was a valuable member of ASPPPO and the LUM Task Force.
- o Members to receive a letter with recent completed tasks.
- o Operating under DBA Sea Pines Property Owners Association (Sea Pines POA). ASPPPO will remain legal name.
- IMC Resort Services, Inc. has been hired as new management company; current under transition from CSA.
- o Updated website: seapinespoa.com
- o Help the BOD identify gaps in Sea Pines; survey to be included in upcoming newsletter
- October workshop will discuss priorities & establish 2022 budget

#### Financial Update – Grover Todd / Brian Simpson, IMC Resort Services, Inc.

o Balance sheet as of YTD/June 30, 2021 was reviewed.

- Total liabilities have decreased and fund balances are healthy and continue to increase.
- Under IMC Resort Services, Inc., the Board will make accounting adjustments to use incoming revenue for next year's expenses.
- o Revenue \$178,900; prior year \$131,000. Expenses are up \$14,000 due to legal & professional fees as well as communication services.
- o Dues renewal reminder will be sent in October to all Members

#### **ASPPPO Updates**

#### Communications/Website - Greg Thomson

- o The website has been updated reflect DBA Sea Pines POA.
- o Members are asked to provide email addresses

#### Membership Committee - Lee Stevens

 ASPPPO welcome gathering was held September 17 via Zoom to welcome all new Sea Pines owners and introduce ASPPPO; Membership events to be held quarterly.

#### <u>Covenant Reform Task Force</u> – Paul Crunkleton

o First meeting will be held September 27<sup>th</sup>.

#### Joint CSA/ASPPPO Land Use Management Committee (LUMC)

- o Dana presented Land Use Monitor violations activity since July 1, 2021
- New software being utilized to track violations

#### **CSA Short Term Rental Committee**

- o Increased traffic and violations due to abundance of short-term rentals over the summer.
- o CSA investigating cost burden on the community regarding security, high volume of traffic, etc.

#### Architectural Review Board (ARB)

- o ARB Status Report from January through August 2021 was reviewed.
- o ARB committee meets every Tuesday at 2PM and operates out of the CSA building.

#### **Unfinished Business** –

No unfinished business to discuss.

#### **New Business**

 Ratify Approval – Amendment, Nominating Committee, 2021 - A motion was made by David Ellis to ratify the approval of Greg Thomson as Chair of the Nominating Committee. The motion was seconded and unanimously carried:

"**RESOLVED**, Association of Sea Pines Plantation Property Owners, Inc. and The Advisory Board, ratifies approval of the amendment to the Nominating Committee, 2021: Greg Thomson, Chair; Barry Barth, Lee Stevens, as finalized by email".

Announcement – Nominating Committee Results, 2021 – Mr. Thomson announced there are (3) seats up for election and (3) candidates running. Candidate bios are posted on the website. Meet the Candidates event to be scheduled for October, date TBD.

#### Set Date of Record, Election, October 1, 2021

o Mr. Thomson reported Membership must be valid as of October 1, 2021 in order to vote in the election.

#### Ratify Approval – DBA Sea Pines Property Owners Assoc.

A motion was made by David Ellis, to support the resolution "Ratify Approval – DBA Sea Pines Property Owners Assoc." The motion was seconded and unanimously carried:

"RESOLVED, Association of Sea Pines Plantation Property Owners, Inc. and The Advisory Board, ratifies approval of moving forward, the Association of Sea Pines Plantation Property Owners (ASPPPO) will do business as Sea Pines Property Owners Association (Sea Pines POA). All legal documents will continue to be executed in the legal name, Association of Sea Pines Plantation Property Owners (ASPPPO), as finalized by email".

#### Ratify Approval – Hiring of IMC Resort Services, Inc.

A motion was made by David Ellis, to support the resolution "Ratify Approval – Hiring of IMC Resort Services, Inc." The motion was seconded and unanimously carried:

"RESOLVED, Association of Sea Pines Plantation Property Owners, Inc. and The Advisory Board, ratifies approval of ASPPPO entering into a contract with IMC Resort Services, Inc. to provide administrative and other services as provided in and upon the terms and provisions contained in a written agreement which is hereby approved and also to authorize the President to execute said contract on behalf of ASPPPO, as finalized by email".

#### Future Board Meeting

President Scanlon announced future Board meetings will begin at 3:30 p.m.

#### Adjournment –

A motion was made by David Ellis, to adjourn the meeting. The motion was seconded and unanimously carried.

With no further business to come before the Board, President Scanlon adjourned the meeting at 9:42 a.m. The next regularly scheduled meeting of the ASPPPO Board of Directors, is Thursday, November 11, 2021 at 3:30 p.m., via videoconference.

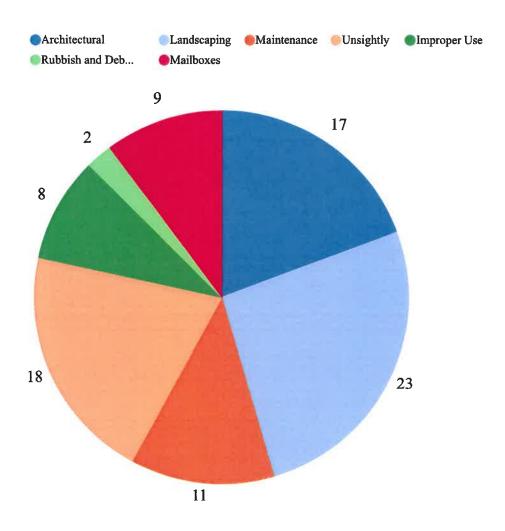
Respectfully Submitted, Kathleen Smith IMC Resort Services, Inc.

## SEA PINES PLANTATION DWELLING UNITS (DENSITY) REPORT

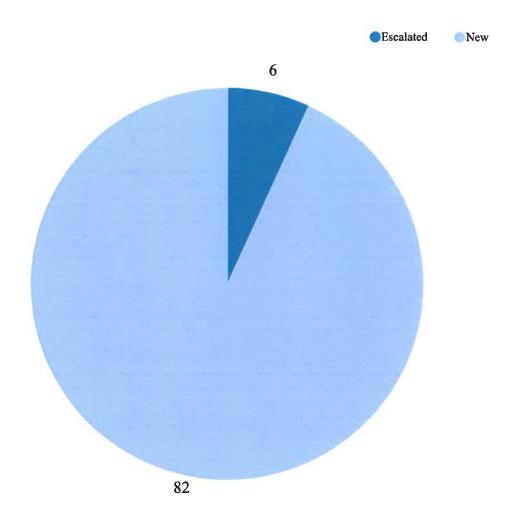
Class A Units - Single Family Dwelling Units			
<b>Total Lots Remaining</b>	63		
<b>Total Homes</b>	<u>3775</u>		
Total Class "A"		3838	
Class B - Multi-Family Dwelling Units		1989	
<b>Uncommitted Dwelling Units</b>		64*	
*64 units assigned to Sea Pines Resort			
Lot D4 Density assigned to Sea Pines Resort			
Lot 13 Club Course I assigned to Sea Pines R	esort		
Lot 82 Club Course II assigned to 3R Fairwa	y Blk 5-3		
Lot 70 Carolina Place assigned to 5 Royal Te	rn		
Parcel A transferred to 42 Bald Eagle West			
		<del></del>	
<b>Total Dwelling Units allowed by Covenant</b>		5890	
Innuary 1 2015			
January 1, 2015		1000	
January 1, 2015 Class "B" DUs permitted		1989	
· · ·		1989 3766	
Class "B" DUs permitted	2		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted	2 2		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted  January Permits -			
Class "B" DUs permitted  Class A DUs Under Construction/Permitted  January Permits -  February Permits -	2		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted     January Permits -     February Permits -     March Permits-	2 1		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted     January Permits -     February Permits -     March Permits-     April Permits -	2 1 2		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted     January Permits -     February Permits -     March Permits-     April Permits -     May Permits -	2 1 2 1		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted     January Permits -     February Permits -     March Permits -     April Permits -     May Permits -     June Permits -	2 1 2 1 0		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted     January Permits -     February Permits -     March Permits -     April Permits -     June Permits -     July Permits -	2 1 2 1 0 1		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted January Permits - February Permits - March Permits - April Permits - June Permits - July Permits - August Permits -	2 1 2 1 0 1		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted     January Permits -     February Permits -     March Permits -     April Permits -     June Permits -     July Permits -     August Permits -     September Permits -	2 1 2 1 0 1		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted     January Permits -     February Permits -     March Permits -     April Permits -     June Permits -     July Permits -     August Permits -     September Permits -     October Permits -	2 1 2 1 0 1		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted January Permits - February Permits - March Permits - April Permits - June Permits - June Permits - August Permits - September Permits - October Permits - November Permits -	2 1 2 1 0 1		
Class "B" DUs permitted  Class A DUs Under Construction/Permitted     January Permits -     February Permits -     March Permits -     April Permits -     June Permits -     July Permits -     August Permits -     September Permits -     November Permits -     December Permits -	2 1 2 1 0 1 0 0 0 0		

# **Association Name:** Sea Pines **Status Type:** Closed, Open, OnHold **Date Range:** 09/17/2021 00:00:00 to 10/29/2021 23:59:59

## Violation = 88(by Category)



# Violation = 88 (by State)



## Sea Pines POA

## **Balance Sheet**

#### Posted 09/30/2021

<u>Bank</u> 10100	Operating Checking AAP	42 467 64	
10100	Operating Checking - AAB Replacement Reserve - AAB	43,467.64 1,103.22	
10200	Morgan Stanley Investments	348,550.07	
10201	Morgan Stanley Cash/Cash Equiv.	13,698.73	
	Worgan Stanicy Gastil Gasti Equiv.		
Total Bank	_	406,819.66	
Prepaid Oth			
12300	Investment Interest Receivable	2,991.67	
Total Prepa	id Other	2,991.67	
Total Asset	s		409,811.33
		;	
Liabilities	& Equity		
	& Equity		
Liabilities 6 Liabilities 20100	& Equity  A/P Trade	1,095.50	
<u>Liabilities</u>		1,095.50 45,146.05	
<u>Liabilities</u> 20100	A/P Trade CSA Payable	,	
<u>Liabilities</u> 20100 20200	A/P Trade CSA Payable	45,146.05	
<u>Liabilities</u> 20100 20200 <u>Total Liabili</u>	A/P Trade CSA Payable ties  Retained Earnings	45,146.05	
<u>Liabilities</u> 20100 20200 <u>Total Liabili</u> <u>Equity</u>	A/P Trade CSA Payable ties  Retained Earnings Unrealized Gain/(Loss) M. Stanley Investment	45,146.05 46,241.55	
Liabilities 20100 20200 Total Liabili Equity 30100	A/P Trade CSA Payable ties  Retained Earnings	45,146.05 46,241.55 316,136.69	
Liabilities 20100 20200 Total Liabili Equity 30100	A/P Trade CSA Payable ties  Retained Earnings Unrealized Gain/(Loss) M. Stanley Investment Current Year Earnings	45,146.05 46,241.55 316,136.69 8,778.85	

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# Sea Pines POA Budget Variance

Posted 7/1/2021 To 9/30/2021 11:59:00 PM

Income Income 50100 Membership Dues 50700 Bank Interest 50900 Other Income TOTAL Income Reserve Income 50701 Investment Interest 50702 Accrued Interest TOTAL Reserve Income TOTAL Income	1,342.00 0.74 0.00 1,342.74 3,150.13 (1,960.15) 1,189.98	0.00 0.00 0.00 0.00 2,499.00 0.00	\$ Var 1,342.00 0.74 0.00 1,342.74	174,090.00 0.74 75.00	Budget 177,000.00 0.00 0.00	\$ Var (2,910.00) 0.74	Annual 177,000.00 0.00
Income 50100 Membership Dues 50700 Bank Interest 50900 Other Income TOTAL Income  Reserve Income 50701 Investment Interest 50702 Accrued Interest TOTAL Reserve Income	0.74 0.00 1,342.74 3,150.13 (1,960.15) 1,189.98	0.00 0.00 0.00 2,499.00	0.74 0.00 1,342.74	0.74 75.00	0.00	0.74	
50100 Membership Dues 50700 Bank Interest 50900 Other Income TOTAL Income  Reserve Income 50701 Investment Interest 50702 Accrued Interest TOTAL Reserve Income	0.74 0.00 1,342.74 3,150.13 (1,960.15) 1,189.98	0.00 0.00 0.00 2,499.00	0.74 0.00 1,342.74	0.74 75.00	0.00	0.74	
50700 Bank Interest 50900 Other Income  TOTAL Income  Reserve Income 50701 Investment Interest 50702 Accrued Interest TOTAL Reserve Income	0.74 0.00 1,342.74 3,150.13 (1,960.15) 1,189.98	0.00 0.00 0.00 2,499.00	0.74 0.00 1,342.74	0.74 75.00	0.00	0.74	
TOTAL Income  Reserve Income  50701 Investment Interest 50702 Accrued Interest  TOTAL Reserve Income	0.00 1,342.74 3,150.13 (1,960.15) 1,189.98	0.00 0.00 2,499.00	1,342.74	75.00			0.00
TOTAL Income  Reserve Income 50701 Investment Interest 50702 Accrued Interest TOTAL Reserve Income	1,342.74 3,150.13 (1,960.15) 1,189.98	2,499.00	1,342.74		0.00	75.00	
Reserve Income 50701 Investment Interest 50702 Accrued Interest TOTAL Reserve Income	3,150.13 (1,960.15) 1,189.98	2,499.00		474.405.74		75.00	0.00
50701 Investment Interest 50702 Accrued Interest  TOTAL Reserve Income	1,189.98	-		174,165.74	177,000.00	(2,834.26)	177,000.00
50702 Accrued Interest  TOTAL Reserve Income	1,189.98	-					
TOTAL Reserve Income	1,189.98	0.00	651.13	9,446.03	8,330.00	1,116.03	10,000.00
			(1,960.15)	(433.18)	0.00	(433.18)	0.00
TOTAL Income		2,499.00	(1,309.02)	9,012.85	8,330.00	682.85	10,000.00
	2,532.72	2,499.00	33.72	183,178.59	185,330.00	(2,151.41)	187,000.00
Expense							
<u>Administrative</u>							
60100 Land Use Monitor	9,007.23	9,999.00	991.77	26,473.44	33,330.00	6,856.56	40,000.00
60103 Management Fees	5,000.00	0.00	(5,000.00)	5,000.00	0.00	(5,000.00)	0.00
60104 Legal Fees	16,673.82	2,499.00	(14,174.82)	32,546.05	8,330.00	(24,216.05)	10,000.00
60105 CSA Service Fee	1,450.00	4,749.00	3,299.00	10,942.15	15,830.00	4,887.85	19,000.00
60106 Bank Service Charges	121.50	1,500.00	1,378.50	9,109.50	5,000.00	(4,109.50)	6,000.00
60108 Rent	0.00	0.00	0.00	1,825.00	0.00	(1,825.00)	0.00
60110 Technology Services	54.00	0.00	(54.00)	378.00	0.00	(378.00)	0.00
60111 Website	6,129.64	4,500.00	(1,629.64)	8,228.64	15,000.00	6,771.36	18,000.00
60112 Annual Meetings	0.00	1,251.00	1,251.00	3,624.65	4,170.00	545.35	5,000.00
60113 Board Functions	0.00	0.00	0.00	165.35	0.00	(165.35)	0.00
60114 Communication Services	(694.75)	2,250.00	2,944.75	11,271.58	7,500.00	(3,771.58)	9,000.00
60115 Election Expense	0.00	3,000.00	3,000.00	0.00	10,000.00	10,000.00	12,000.00
60116 Community Events	0.00	1,251.00	1,251.00	0.00	4,170.00	4,170.00	5,000.00
60117 Brand Re-Launch	750.00	0.00	(750.00)	750.00	0.00	(750.00)	0.00
60130 Accounting Services	0.00	501.00	501.00	0.00	1,670.00	1,670.00	2,000.00
60132 Other Expenses	0.00	1,500.00	1,500.00	0.00	5,000.00	5,000.00	6,000.00
TOTAL Administrative	38,491.44	33,000.00	(5,491.44)	110,314.36	110,000.00	(314.36)	132,000.00
Insurance							
60201 Property & Liability Insura	0.00	6,000.00	6,000.00	10,066.50	20,000.00	9,933.50	24,000.00
60202 Workers Compensation	0.00	0.00	0.00	88.00	0.00	(88.00)	0.00
60203 Unemployment	0.00	0.00	0.00	15.49	0.00	(15.49)	0.00
60205 Director & Officer Insurar	24,040.00	0.00	(24,040.00)	24,040.00	0.00	(24,040.00)	0.00
TOTAL Insurance	24,040.00	6,000.00	(18,040.00)	34,209.99	20,000.00	(14,209.99)	24,000.00
TOTAL Expense	62,531.44	39,000.00	(23,531.44)	144,524.35	130,000.00	(14,524.35)	156,000.00
Excess Revenue / Expense (	(59,998.72)	(36,501.00)	(23,497.72)	38,654.24	55,330.00	(16,675.76)	31,000.00

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# Budget Standard Sea Pines POA

Budget 1/1/22-12/31/22

Date: 1/1/2022 - 12/31/2022

## Operating

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
INCOME													
50100 Membership Dues	43,500	0	0	43,500	0	0	43,500	0	0	43,500	0	0	174,000
50900 Other Income	42	42	42	42	42	42	42	42	42	42	42	38	500
	43,542	42	42	43,542	42	42	43,542	42	42	43,542	42	38	174,500
EXPENSE													
60103 Management Fees	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,913	35,000
60104 Legal Fees	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,917	2,913	35,000
60106 Bank Service Charge	208	208	208	208	208	208	208	208	208	208	208	212	2,500
60111 Website	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000
60114 Communication Serv	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	27,000
60118 New Member Recruit	167	167	167	167	167	167	167	167	167	167	167	163	2,000
60130 Accounting Services	42	42	42	42	42	42	42	42	42	42	42	38	500
60132 Other Expenses	417	417	417	417	417	417	417	417	417	417	417	413	5,000
60201 Property & Liability In	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
	12,668	12,668	12,668	12,668	12,668	12,668	12,668	12,668	12,668	12,668	12,668	12,652	152,000
Net Income/(Loss)	30,874.00	(12,626.00)	(12,626.00)	30,874.00	(12,626.00)	(12,626.00)	30,874.00	(12,626.00)	(12,626.00)	30,874.00	(12,626.00)	(12,614.00)	22,500.00

Income: 174,500 Expense: 152,000 **Total: 22,500**